



Hello, I am
Alexander Blaauw

Personal Information

Date and place of birth: 8 November 1970, Terneuzen
Nationality: Dutch
Driving License: B
Interests: Photography, music, travel, reading, surf, cooking, cinema

Background

Highly experienced Hospitality, Sales and Customer Service professional specialised in Hospitality Management, Sales Management, Business Development and Training. Possesses a deep understanding of Key Account Management, Customer Satisfaction and Learning & Development.

Key expertise: Hospitality, Sales, Learning & Development, Business Development, Quality Assessment, Training.

Proven results in fulfilling the needs of the customer and the business across various industries. Delivers commercial focus by prioritising, engaging and managing key resources effectively

SENIOR COMMERCIAL MANAGER

Education

Hotel Management 1994

BA Hons. (Bachelor Degree)
Erasmus Hogeschool, Brussels, Belgium

Petrus Hondius Lyceum 1990

HAVO (social sciences, languages and economics)
Terneuzen, The Netherlands

Language skills & Software knowledge

Languages:

Dutch - Mother tongue
English - Fluent
French - Fluent
Spanish - Fluent
German - Fluent
Thai - Learning, private courses

Software knowledge:

- Microsoft Office
- Photoshop
- SalesForce
- SAP Business One
- LMS

A 2/16 Rama IX Soi 35, Khwaeng Hua Mak, Khet Bang Kapi
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Work Experience

Vers aan Tafel B.V. – Amsterdam, The Netherlands

General Manager 2015 May - 2017 April
Food Service – part of the Marfo Food Group
€6MM turnover – 32 staff – 400K Ebitda

Q Cocktail Bar, Eatery, Lounge – Koh Chang, Thailand

Owner / Manager 2012 Jan - 2017 Jan
Bar / Restaurant / Lounge on Koh Chang island in Thailand
High quality food.

Interactive Dialogues – Brussels, Belgium

Senior Commercial Officer 2003 May - 2011 July
Leading provider of multilingual training compliance programmes for the financial, chemical, FMCG and hospitality industry

Euroclear Bank, JP Morgan – Brussels, Belgium

Sales and Account Manager 1996 Nov - 2003 May
International Clearing & Settlement Bank

Business Faculty – Brussels, Belgium

F&B and Sales Manager 1994 Aug - 1996 Mar
Business congress and conference facilities centre

Gapôtel – Gap, France

6 months training 1994 Jan - 1994 Jun
3 star hotel-restaurant in tourist area (Hautes Alpes)

Novotel – Namur, Belgium

6 months training 1993 Jan - 1993 Jun
4 star hotel in the French-speaking touristic city of Namur

References

Upon request and on my LinkedIn profile page:
<https://www.linkedin.com/in/alexander-blaauw-a9038a>