



Thai Tank Terminal

Thai Tank Terminal Limited (TTT) has been distinguished as one of the best tank farm for petrochemical and petroleum products in Map Ta Phut area, located at Map Ta Phut Industrial Estate. We are a joint venture between PTT Global Chemical Public Company Limited and Vopak, a worldwide independent tank farm operator from the Netherlands, is seeking suitable candidates to fill the following position:

Commercial & Business Development Manager Work at Bangkok (1 positions)

Main responsibility:

- Conduct feasibility and viability studies on current business and new business opportunities with the objective of maximizing revenue
- Establish long term relationship with key customers in the Oil and Gas Industry
- Lead negotiations on contract terms both short and long-term
- Ensure services given to customer are adequately provided; seek a new ways to improve customer satisfaction in commercial aspects
- Prepare contract and analyze performance against contract to ensure compliance and meet requirements
- Co-operate with a multi-disciplinary team (operations, safety, engineering, maintenance) to achieve alignment on customer enquiries
- Conduct business development activities to set the commercial strategy for the medium and long term to move the company into new markets

Qualification:

- Male or Female
- Master's Degree
- Age 35 – 45 years
- 5 to 10 years' experience in the Oil & Gas Industry

Other Recommendation:

- Business Conceptual, Service Mind, Negotiation Skill
- Good spoken and written in English

We offer competitive salary & benefits, health and life insurance, provident fund.

Interested person please submit your resume together with related documents to
E-mail: jessada.w@thaitank.com

And if you have any inquiry please feel free to contact us at: +66 3867 3512

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