

We want you to grow with us - worldwide!

Do you love working in an international team? Do you like engaging with professionals from across the world? Do you enjoy taking responsibility in a successful and growing business?

VNU Exhibitions is one of the world's leading exhibition and conference organizers. We run international events for fascinating industries such as food, science, agriculture, livestock, pets, and medicine in different countries. Our offices spread across the globe.

Our international and dynamic team in Bangkok loves to welcome you as

SALES MANAGER (INTERNATIONAL)

Job Description:

1. Lead team of international sales representatives
2. **Develop strong relationships with industry associations and multipliers**
3. **Generate sales leads for our exhibition portfolio in Asia-Pacific**
4. **Delight customers with benefit-driven solutions**
5. Use our user-friendly CRM tool to track progress
6. Follow industry developments via digital and social media

Requirements:

1. Bachelor degree or above
2. **Fluent in verbal and written English (other languages are a plus)**
3. **At least 2 years of sales experience (preferably exhibition sales)**
4. **Flexibility to go on sales-focused business trips**
5. Curiosity and self-confidence to learn, improve, and challenge
6. Cultural intelligence to work in an international team
7. Ability to multitask and set right priorities under pressure
8. Good sense of humor and a great team player

Work place at Empire Tower, Sathorn Road

Work day: Mon-Fri (8.30-5.30pm)

Salary: above average, depending on work experience/qualification

Contact: Miss Benjaporn – HR Manager

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