

# Curriculum Vitae

## Personalia

Name Maarten Ruoff  
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Date of birth 1 december 1999  
Place of birth Rotterdam  
Nationality Dutch



## Education

Sep 2017 – present International Business Management (hbo)  
With courses like international business, marketing, personnel management, organisational behaviour and international advertising & media.  
*Tio University of Applied Sciences, Rotterdam*

2012 – 2017 Higher general secondary education (achieved)  
*Montessori Lyceum Rotterdam, Rotterdam*

## Work experience

June - August 2019 Intern crossborder trucking product- and business process- management at a leading logistics provider. Including;  
- Costs comparison and analysis for the implementation of new lease trucks enabling management to take reliable and data driven decisions.  
- Creation of new regional marketing and sales slides about Cross Border Trucking in Southeast Asia.  
- Arrangement of training material as preparation for sales training sessions.  
- Preparation of an e-learning concept for training sales staff.  
- Creation of a new quotation template and the respective implementation approach whereby the implemented changes were based on findings from previously hold interviews with employees.  
*Rhenus Logistics, Bangkok, Thailand*

March 2019 – May 2019 Yacht repair and maintenance.  
*Schröder jachtbouw, Heijningen, The Netherlands*  
Schröder jachtbouw is a shipyard for repair and maintenance of sailing yachts.

June 2018 - August 2018 Assistant Account manager The Netherlands & Belgium Including sales and businessdevelopment as part of my studies International Business.  
*Nautal, Barcelona, Spain*  
Nautal is a yacht rental platform where yacht owners and potential clients meet.

December 2016 – present Adjusting schedules and doing administrative work  
*nso Hutspot, Rotterdam, The Netherlands*  
Hutspot is an organisation providing after school activities for kids.

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## Side activities

- July 2017 – present      Staff/ instructor  
*Scouting Stella Maris, Rotterdam*  
Supervising children ranging from 7 to 11 years old.
- March 2019 - present      Co-founder  
*NŌ\_ID Customs, Rotterdam*  
Transforming ordinary shoes into unique identities. Collaborating with charities,  
Taking important issues and create awareness, by telling their stories through  
our shoes.
- January 2017 – February 2019      Youth rowing coach  
*Royal Maas Yacht Club, Rotterdam*
- January 2017 – February 2019      Youth board member  
*Royal Maas Yacht Club, Rotterdam*  
January 2017 I started as Treasurer on the youth-board of the Royal Maas Yacht  
Club where I kept the cash and had the responsibility for the income and  
expenses of the youth-board and youth rowing.  
From September 2017 I was named Chairman of the youth board. Therefore also  
contact person and responsible for everything within the youth rowing including  
the arrangement of multiple events for over 300 people.

## Skills

- Microsoft office, Word, excel,      I manage these skills well.  
Photoshop and Powerpoint.
- Driving License B                      Achieved.

## Languages

- Dutch                                      Dutch is my native language and I manage this really well.
- English                                    I master the English language well, listening, speaking, writing and reading are  
no problem.
- German                                    I master the German language reasonably, reading and listening are no problem.
- Spanish                                    I manage the basics.

## Hobbies and interests

- Rowing                                    From early 2012 to January 2017 I have been a competitive rower for which I  
was training seven to eight times a week. I never lost my love for rowing and I  
am still very active at the club.
- Sailing                                    As a child I really liked sailing and this has never changed. I like to sail with  
my friends and also enjoy giving sailing instruction on Saturday morning.

## Competencies

- Results-oriented                      I am very results-oriented. If I set a goal, I am focused on realizing this goal.
- Decisive                                    After I had been treasurer on the board for a while, I was asked whether I  
wanted to be Chairman because they experienced the way in which I made  
choices and divided tasks as very pleasant.
- Networking                              I find it important to develop and maintain contacts. I am very active at various  
associations and I enjoy working with a team.